

THE OPPORTUNITY

Netflix seeks an experienced and intellectually curious attorney to handle a wide array of responsibilities related to the licensing of TV content and development and production of Netflix's unscripted content. The successful candidate will work as part of the company's Business & Legal Affairs Content Team headquartered in Los Angeles to structure, negotiate and draft agreements with studios, networks and local producers/distributors to acquire and distribute content to Netflix subscribers internationally. He or she will interface with third-party production companies and be involved in overseeing all facets of multiple third-party productions.

The successful candidate may handle related intellectual property matters as they arise (e.g., copyright) and will likely need to study and interpret local law and practice in various international territories. He or she should be extremely comfortable making decisions that have both legal and business impacts.

This is an opportunity to be part of a public company with a great consumer brand and to help Netflix shape the future of digital media. The ideal candidate will welcome the opportunity to be part of a fast-paced and entrepreneurial organization.

REQUIREMENTS

The successful candidate will have at least 5+ years of broad-based content licensing experience, as well as development and production experience in unscripted television, with direct experience drafting all forms of production agreements, including talent agreements, production services agreements, and production forms. The ideal candidate will have a strong production and operational background, plus a broad understanding of both television distribution (including digital distribution) and the evolving industry as a whole. Experience providing in-house support to an Internet and/or entertainment company OR experience serving as outside production counsel strongly preferred.

The successful candidate will also possess the following:

- Excellent interpersonal and communication skills.
- Strong analytical capabilities and judgment.
- Curiosity and willingness to tackle matters outside their area of expertise.
- Comfort making decisions even when the rules are unclear and the issues are of first impression.
- Ability to work proactively, independently and reliably under tight timeframes in a fast-paced environment.
- Ability to pivot quickly and fluidly, think practically and be solution-oriented.