

**Job ID:** law0000a8

**Job Location:** Minneapolis, Minnesota – United States

**Job Description:**

## **JOIN US AS A DIRECTOR COUNSEL, INTELLECTUAL PROPERTY**

### **About This Opportunity:**

Use your skills Independent, self-motivated attorney with at least five years of experience to serve as Director Counsel, Intellectual Property. This attorney will provide legal support and advice on intellectual property matters with a particular focus on trademarks and copyrights. This attorney will also be involved in drafting, negotiating and managing intellectual property agreements in various contractual contexts, including licensing and IP due diligence, experience and talents to be a part of groundbreaking thinking and visionary goals.

### **As a Director Counsel, you'll take the lead as you:**

Review, draft and negotiate a wide range of agreements with a particular focus on the intellectual property aspects of such agreements.

- Provide IP support on commercial and M&A transactions including due diligence initiatives, potential acquisition IP review, and working with internal teams on IP portfolio integration.
- Research, write and provide advice on various trademark, copyright, social media, licensing and related matters pertaining to Target's business.
- Draft and negotiate technology, software and other IP-related agreements and licenses.
- Assist in the management of Target's domestic and international trademark portfolio, including searching, clearing, acquiring, and filing for protection for its trademarks. Will also provide ancillary copyright advice.
- Assist in the enforcement of Target's rights in its trademarks and copyrights through cease & desist letters, administrative proceedings at the Trademark Trial and Appeal Board, and working with Target's litigation team in the area of intellectual property infringement.
- Create and deliver business partner training and training materials and assist with developing business partner best practices.
- Establish and maintain excellent working relationships with internal business partners and outside resources; coordinate with business partners, outside counsel, U.S. Patent & Trademark Office, and relevant trade organizations.
- Manage outside counsel and vendors, including the assignment of matters, oversight of work, negotiation of rates, and payment of fees.

### **Requirements:**

- Five years of experience in a law firm and/or major corporation with a focus on intellectual property, licensing, mergers and acquisitions, and related fields.

- J.D. degree with excellent academic credentials from accredited law school.
- Admitted or eligible for admission to Minnesota bar.
- Excellent sense of prioritization. Highly organized with the ability to manage multiple tasks. Work well independently in a fast-paced environment. Must be able to manage time efficiently.
- Possess excellent written and oral communications skills, and strong analytical, negotiation and organizational skills.
- Demonstrate business understanding and judgment. Ability to weigh legal risks and business factors; ability to deliver proactive, creative and workable legal advice in a fast-moving, team-oriented environment.
- Ability to develop and maintain strong relationships with internal business clients and teams.

**Desire Requirements:**

- Supervisory experience
- Retail experience
- Experience working with startups and technology-focused companies
- Proficiency on various software including Word, Excel, Access, Outlook, Hummingbird, and docketing software.