

COUNSEL- COMMERCIAL REAL ESTATE

Location: Waltham, MA

Hobbs Brook Management LLC, has been a pioneer in the development of premier office space in the Boston suburbs since 1952. We believe the most valuable thing we develop isn't a building. It's a relationship. As both an owner and operator, Hobbs Brook Management is committed to providing its tenants, their employees and customers with a reliable and fully functional business environment. For more information about Hobbs Brook Management, please visit www.hobbsbrook.com. Hobbs Brook Management is the real estate division of FM Global.

Responsibilities:

- This position provides Hobbs Brook Management LLC and affiliated properties with on-site legal counsel and advice in a variety of areas related to its commercial real estate portfolio, including leasing, acquisitions, development and construction, corporate matters, and international real estate/corporate matters. More detailed job responsibilities are listed below.
- Provide legal representation in matters related to the everyday operation of a) the owned real estate portfolio, and b) leased portfolio (including international locations), including analyzing and addressing leasing questions, drafting leases, amendments, offer notices, consents and other related operative lease documentation, conducting negotiations, and interpretation and resolution of property management issues.
- Timely and accurate provision of legal document review, contract drafting, advice and negotiations for optimized business relationships with internal and external customers.
- Provide legal representation related to the real estate development and construction projects in pipeline, including drafting, review and negotiation of construction contracts, zoning/permitting research, and documentation and facilitation of necessary municipal approvals.
- Provide legal representation for commercial property acquisitions, consisting of properties with existing improvements or future development sites, including project management, drafting and negotiation of operative documents (purchase and sale agreements, leases, amendments, deeds, closing documents) due diligence analysis of title, survey, zoning, permitting, environmental factors, and facilitation of closing transaction.
- Acting as primary corporate counsel for affiliates/property owner entities, including maintaining corporate records, managing annual compliance filings, formation of new entities and related documentation.
- Responsible for vendor contract drafting, legal document review, provision of advice and negotiations for cost savings and optimized business relationships.
- Provision of counsel and expertise to Hobbs Brook Management and affiliated entities regarding liability claims or litigation, audits or billing issues, and may direct internal personnel on related investigations.

Skills/Knowledge:

- Minimum 5+ years' experience (8+ years' experience desired) practicing law in a law firm or corporate legal environment, managing real estate matters and major transactions for commercial properties, including leasing, property management issues, acquisitions/dispositions, development, zoning/permitting, and due diligence analysis; also experience managing general corporate matters and drafting and negotiating variety of contracts. Experience with construction contracts desired.
- Bachelor's Degree and JD Degree from an accredited law school
- Must be licensed to practice law in the state of Massachusetts
- Excellent verbal and written communication skills, analytic and decisive

Apply through our career center: <https://jobs.fmglobalcareers.com/job/waltham/counsel-commercial-real-estate/474/6374816>