

Corporate Counsel  
Parsippany, NJ

As Americas Un-carrier, T-Mobile US, Inc. (NYSE: ~TMUS) is redefining the way consumers and businesses buy wireless services through leading product and service innovation. The company's advanced nationwide 4G and 4G LTE network delivers outstanding wireless experiences for customers who are unwilling to compromise on quality and value. Based in Bellevue, Wash., T-Mobile US operates its flagship brands, T-Mobile and MetroPCS. It currently serves approximately 58 million wireless subscribers and provides products and services through 70,000 points of distribution.

**Description – Corporate Counsel, Sales and Distribution:**

We are looking for a Corporate Counsel, Sales, who will represent the organization on legal matters, supporting T-Mobile's business and government sales teams on a variety of contracts, service agreements, reseller agreements and RFPs with medium and large business organizations and state and local government agencies. This Counsel will also provide day-to-day legal advice and training for T-Mobile's Business and Government Sales teams primarily in the East Region; manage resolution of legal disputes; and support T-Mobile's initiatives and product launches in connection with T-Mobile for Business and Government Sales channel, as needed.

**Responsibilities**

**Your Responsibilities**

- Negotiate and draft complex agreements and transactions
- Work with business teams to respond to RFPs
- Advise the business in assessing short-term tradeoffs in the context of broader strategic imperatives
- Drive departmental initiatives, including the development or redesign of legal support processes to increase efficiencies and better align to the needs of the business
- Serve as a trusted advisor for several business sales teams
- Advise on a broad range of strategic legal and business matters
- Effectively and efficiently engage and manage outside counsel relationships

Think like an "Uncarrier" in the context of all that you do for T-Mobile

**Your Qualifications:**

- JD from an ABA-accredited law school, with admission to the state bar and the ability to become a licensed attorney or in-house counsel in the State of New Jersey or New York
- 7+ years of experience as a business attorney, with relevant in-house and/or top law firm experience
- Experience handling a high volume of contracts with the ability to prioritize, work efficiently, meet demanding deadlines, and balance multiple tasks in a fast-paced sales environment
- Creative problem solver with focus on compliance, results and the customer
- Demonstrated ability to lead highly complex projects and other high impact initiatives
- Ability to establish self as subject matter expert in specialty field
- Results oriented leader with executive maturity and ability to interact with senior management
- Ability to mentor and lead others informally in areas of expertise
- Excellent written and oral communication skills
- Strong analytical, negotiation, and drafting skills
- Ability to collaborate and team-up with other legal and business professionals in a complex organization with a focus on delivering results
- Ability to operate independently and effectively in a dynamic environment
- Experience with GSA or other government contracts and RFPs a plus.

To apply and learn more, please visit : [www.ecentralmetrics.com/url/?u=34279409384-18](http://www.ecentralmetrics.com/url/?u=34279409384-18)

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